



Small Business Technical and Financial Assistance Resource Guide

Assistance for Every Business Need



Providing a link for small businesses to achieve environmental compliance and meet permitting requirements proactively in a cost efficient manner.





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Introduction

This guide has been designed to identify and categorize the technical and financial resources that are available to small businesses in New Hampshire, particularly energy and environmental programs. Small businesses often lack the time, money, expertise, and resources that are needed to proactively meet the regulatory requirements they face from local, state and federal agencies. The contacts and references in the guide are available to assist small businesses to meet these requirements, while improving business efficiency. The programs are cost effective (predominantly free) and located throughout the state to provide sufficient localized business assistance.

Small businesses employ and contribute significant amounts to the New Hampshire economy, and the sheer number of small businesses in the state indicates the need for technical and financial business assistance. To meet the needs of the unique New Hampshire small business environment, resource providers across the state work together to provide business links and program initiatives to support small business needs.

The guide addresses all sources of business assistance and has an environmental focus. Created for the Small Business Technical Assistance Program at the New Hampshire Department of Environmental Services, the guide encompasses primarily DES programs. DES provides a link for small businesses to achieve environmental compliance and meet permitting requirements proactively in a cost efficient manner. Resources in the guide include contacts, regulatory research, compliance assistance, education, training, permitting assistance, site assessments, loans, grants, technical and financial assistance. In addition to small business assistance, the guide can be utilized by government agencies, municipalities, institutions, and private entities.

Comprehensive listings of assistance providers and their associated programs can be found within the guide, and can provide a link to address all small business needs. In addition to DES, resource providers include, but are not limited to, the New Hampshire Department of Resources and Economic Development, the Small Business Administration, Small Business Development Centers, and the University System of New Hampshire. These resource providers act as a single point of contact, and link with other local, regional, state and federal agencies to deliver a comprehensive array of programs, benefits, and services.

Small businesses are encouraged to access these free assistance programs. Small businesses will benefit from these services and should see improvements in their business, while reducing wastes and saving money if many of these programs are implemented. Complying with environmental regulations and adopting energy efficient technologies is beneficial to the environment, your business, and your community. And, with the help of the assistance programs these regulations are in reach of small businesses, who will receive funding or expert assistance to achieve the recommendations identified.

Please Note: Contacts and addresses in this guide are subject to change. Assistance providers are by nature continually evolving and adapting to suit the needs of the small business community. While primary contacts may change, programs, associations, main telephone numbers and web addresses are relatively more constant. Also, the listed assistance is not an all-inclusive catalog of DES (or other listed service providers) programs, grants, loans and assistance programs, and should be used only as a guide for assistance. Programs, technical and financial assistance are included that are relevant to the small business community

NH Department of Environmental Services Technical and Financial Assistance Programs for Small Businesses

The following programs are available through the New Hampshire Department of Environmental Services and provide no cost environmental compliance assistance to small businesses. The list encompasses contacts, compliance assistance, education, permitting and environmental assistance, site assessments, loans, and grants, technical and financial assistance. The list is not an all-inclusive catalog of DES programs, grants, loans and assistance programs, and should be used only as a guide for assistance. Programs, technical and financial assistance are included that are relevant to the small business community. Due to the nature of the programs many provide technical and financial assistance to small businesses, as well as municipalities. In addition, many of the programs support small public water systems, which although not typically thought of as a small business are being encouraged to run the water system as a business, to promote self-sustainability and long-term stability through the Capacity Development Program.

DES Resources

Aboveground Storage Tank Program

The Aboveground Storage Tank Program is designed to prevent releases of oil from aboveground petroleum storage tanks (ASTs), which are regulated by both DES and the New Hampshire Fire Marshal's Office. Compliance assistance is available to meet DES established rules for petroleum ASTs. Technical assistance and guidance is also provided to design engineers and system installers to meet DES rules. DES rules apply to facilities with a single AST system having a capacity greater than 660 gallons, or facilities with two or more ASTs that have a total storage capacity greater than 1,320 gallons.

Assistance: Technical

Industry: Petroleum

Michael Juranty

(603) 271-6058

mjuranty@des.state.nh.us

Air Toxics Control Program

The Air Toxics Control Program is designed to reduce the emissions and ambient air impacts of a number of toxic air pollutants, including hazardous air pollutants (HAPs) and regulated toxic air pollutants (RTAPs). Compliance assistance is available to businesses and sources are regulated through a statewide air permitting system, through the Stationary Source Management Bureau. The program is designed to address acid rain, stratospheric ozone depletion, ground level ozone, and air toxics.

Assistance: Technical

Industry: Businesses, Institutions, Commercial Enterprises, Other Stationary Sources

Pat North

(603) 271-0901

pnorth@des.state.nh.us

Asbestos Management and Control Program

In addition to providing technical assistance, the program also handles the licensing and certification of asbestos professionals in New Hampshire. Lists of licensed asbestos abatement contractors, asbestos disposal site contractors, and asbestos consultants are available to the public.

Assistance: Technical

Industry: Business, Municipalities, and Schools

Steve Cullinane

(603) 271-1373

scullinane@des.state.nh.us

Clean Vessel Act Program

Financial assistance designed to reduce overboard sewage discharge from boats by providing pumpout and dump stations for boaters to dispose of human waste in an environmentally safe manner. Funds are available for the construction, renovation, operation, and maintenance of pumpout and dump stations for pumping out waste from recreational boat holding tanks and emptying portable toilets.

Assistance: Financial Assistance, 75% match for the total cost to install a system.

Industry: Marinas and Municipalities

Alicia Carlson

(603) 271-7894

acarlson@des.state.nh.us

Discrete Emissions Reductions Trading Program

Intended to give RACT sources and sources subject to New Source Review (NSR) compliance flexibility and the opportunity to reduce compliance costs. The program is an open market system of trading for discrete emissions reductions (DERs). The DERs are mass-based units (1 DER = 1 ton) representing discrete, retrospective emission reductions.

Assistance: Indirect Financial Assistance

Industry: Business

Joseph Fontaine

(603) 271-6794

jfontaine@des.state.nh.us

Drinking Water Capacity Development Program

Public Water Supply Assistance

Technical assistance is provided through year-round training courses and seminars directed to water system operators, owners and board members, site visits by DES staff and technical assistance providers at no cost to the water utility, assistance with funding resources, water rate setting, treatment options, pro-active and corrective strategies for compliance with new and existing drinking water regulations.

Assistance: Technical, Financial and Managerial

Industry: Community and Non-community Non-transient Public Water Systems

Cynthia Klevens

(603) 271-3108

cklebens@des.state.nh.us

Drinking Water Source Protection Program

Public Water Supply Assistance

Planning, grants, technical assistance, and guidance are provided to protect groundwater and sources of drinking water for public water systems. Grants may also be used to provide security for public water supply sources.

Assistance: Technical and Financial

Industry: Public Water Systems

Paul Susca

(603) 271-7061

WSEBInfo@des.state.nh.us

Drinking Water State Revolving Fund (DWSRF)

Public Water Supply Assistance

Planning, grants, technical assistance, and guidance are provided to protect groundwater and sources of drinking water for public water systems. Grants may also be used to provide security for public water supply sources. Deadlines: May 1 pre-application; July 1 application.

Assistance: Financial Assistance Loan Fund, 20%-30% of the costs for addressing municipal surface water filtration needs.

Industry: Public Water Systems

Rick Skarinka

(603) 271-2948

rskarinka@des.state.nh.us

Electronic Submittals / SRP File Upload Program

The program provides technical assistance for environmental consultants and business that generate reports, permits, correspondence and other materials to the Site Remediation Program. The program will conduct site visits upon request.

Assistance: Technical

Industry: Environmental Consultants, Businesses

Brett Rand

(603) 271-7379

brand@des.state.nh.us

Emissions Reduction Credits Trading Program

Open market system of trading for emissions reduction credits (ERCs). The ERCs are rate-based units (1 ERC= 1ton/year) representing continuous, permanent emission reductions. The Emissions Reduction Credits Trading Program is not intended to reduce emissions (for example, it is not an attainment strategy), but rather to give RACT sources and sources subject to New Source Review (NSR) compliance flexibility and the opportunity to reduce compliance costs.

Assistance: Indirect Financial Assistance

Industry: Business

Joseph Fontaine

(603) 271-6794

jfontaine@des.state.nh.us

Granite State Clean Cities Coalition (Alternative Fuel Vehicles)

Financial and technical assistance provided to fleet managers to assist in reduction of petroleum use in fleets through the use of alternative fuels, idling reduction policies, advanced technology vehicles, and fuel blends. Grants are available on a very limited basis and do not apply to light duty hybrid vehicles. Outreach materials are often available free of charge, depending on specific needs.

Assistance: Technical and Financial

Industry: Small Business Fleet Managers

Rebecca Ohler

(603) 271-6749

rohler@des.state.nh.us

Groundwater Investigation Grants

Public Water Supply Assistance

A financial assistance program for investigating wells with detectable levels of man-made contaminants. This program excludes investigation of wells contaminated with MtBE. See also Petroleum Fund programs.

Assistance: Financial Assistance, 25% Reimbursement Fund

Industry: Public Water Systems

Rick Skarinka

(603) 271-2948

rskarinka@des.state.nh.us

Hazardous Waste Assistance Hotline

An informative hotline available to the regulated community to handle questions concerning the N.H. Hazardous Waste Rules and compliance issues which affect hazardous waste management programs. The hotline is available Monday through Friday, 8 a.m. to 4 pm.

Assistance: Technical and Compliance Assistance; Technical Questions are addressed over the phone

Industry: Businesses, Regulated Community and Public

Toll-Free In-State only: (866) HAZWAST (429-9278)

(603) 271-2942

hwcomp@des.state.nh.us

Interconnection Grant Program / Regional Water Systems Grants

Public Water Supply Assistance

Financial assistance for costs of planning, design and construction of piping, pumping, and source improvements associated with the interconnection of two or more public water systems. Deadline July 1 each year.

Assistance: Financial Assistance, 25% Reimbursement Fund

Industry: Public Water Systems

Robert Mann

(603) 271-2953

rmann@des.state.nh.us

Local Source Water Protection Grants

Public Water Supply Assistance

Financial assistance to protect drinking water sources. Protection projects funded through this program have included delineation of wellhead protection areas, inventorying potential contamination sources, development of local protection ordinances, performing land surveys as a precursor to land acquisitions, groundwater reclassification, shoreline surveys, drinking water education and outreach activities, and controlling access to sources. Deadlines: RFP issued August; proposals due November; award notification in January; contract approval sent March and April.

Assistance: Financial Assistance, 100% grant up to \$15,000.

Industry: Public Water Systems

Johnna McKenna

(603) 271-7017

jmckenna@des.state.nh.us

New Hampshire Geological Survey (NHGS)

NHGS produces bedrock and surficial geological maps that can be used for land-use planning, resource exploration, environmental site assessments, and other uses. NHGS can leverage federal funds with a 50% state or local match for mapping projects. NHGS also manages the state's Water Well Inventory Database, and can provide well information on over 100,000 private water wells in the state. NHGS also manages the water use reporting program for large users (>10,000 gpd) Deadline: Proposals are due November 1 each year.

Assistance: Technical and Financial (water data, geological information, geological mapping through the USGS STATEMAP program)

Industry: Mining and Aggregate Industry, Environmental Consultants, Public Utilities, Planners, and NPOs.

Mapping Program: David Wunsch; Water Well Database: Genevieve Al-Egaily; Water Use: Deb McDonell; General Geological Information: Lee Wilder

(603) 271-6482, (603) 271-1973, (603) 271- 4086, (603)-271-1976

dwunsch@des.state.nh.us

New Hampshire Green Yards Program

Providing education and compliance assistance for auto salvage yard operators to implement environmentally friendly auto-recycling practices, preventing contamination, and teaching environmental compliance regulations.

Assistance: Technical Assistance

Industry: Automotive Vehicle Recycling

Pamela H. Sprague

(603) 271-2938

psprague@des.state.nh.us

New Hampshire Industrial Pre-Treatment Program

Wastewater and water pollution assistance program for businesses. Features regulatory and pollution prevention assistance, and site visits.

Assistance: Technical

Industry: Industrial Facilities and Municipalities

George Carlson

(603) 271-2052

gcarlson@des.state.nh.us

New Hampshire Pollution Prevention Program (NHPPP)

A free, confidential, multi-media (air, waste, water) assistance program that provides compliance and pollution prevention assistance to businesses, institutions, schools and municipalities.

Assistance is provided through on-site assessments, technical and regulatory research, and outreach and education activities, such as conferences and training. Solid and hazardous waste management, air and wastewater, energy and water conservation inquiries can also be placed through the toll-free phone line.

Assistance: Technical and Financial

Industry: Businesses, Institutions, Schools and Municipalities

Toll-Free: (800) 273-9469

Stephanie D'Agostino

(603) 271-6398

nhppp@des.state.nh.us

New Hampshire Used Oil Program

Technical assistance is available to private citizens as well as to the regulated used oil community. Those seeking the location of used oil collection centers are encouraged to call, toll-free, for information. Questions regarding the proper management of used oil should also be directed to the Used Oil Program.

Assistance: Technical

Industry: Individuals and the Regulated Used Oil Community

Toll-Free: 1-888-TAKE-OIL (825-3645)

Tim Noury

(603) 271-6424

tnoury@des.state.nh.us

New Hampshire Occupational Safety and Health Consultation Services

A free, confidential, non-regulatory assistance program that helps New Hampshire employers identify and correct workplace safety and health hazards, which in turn saves lives and prevents work related injuries and illnesses. The program encourages and assists with the establishment of safety and health plans specific to hazards at a given work location. Regulatory assistance is provided in complying with Occupational Safety and Health Administration (OSHA) standards for both general industry and construction.

Assistance: Technical and Legal Advice for *Any* Business

Industry: Business

Stephen A. Beyer

(603) 271-2024

sbeyer@des.state.nh.us

Petroleum Reimbursement Fund Program

A financial assistance program for owners of petroleum storage facilities and public or private water supplies providing assistance due to petroleum contamination from tanks, MtBE, and other gasoline ethers.

Assistance: Financial Assistance for fuel oil and motor oil facilities

Industry: Petroleum and Water Systems

Timothy R. Denison

(603) 271-2570

tdenison@des.state.nh.us

PrintStep

Simplified program for managing environmental regulatory requirements of commercial printers. Technical assistance is available that addresses all relevant environmental issues.

Assistance: Technical

Industry: Printers

Toll-Free: 1-800-837-0656

Rudy Cartier

(603) 271-5629

rcartier@des.state.nh.us

Small Business Technical Assistance Program

A free, confidential, non-regulatory Clean Air Act program that provides multi-media (air, waste, water) environmental compliance assistance and advocacy, regulatory advice, environmental and permitting assistance. Additional services include education and outreach, general engineering assistance, and on-site assessments and consultations. The program offers industry specific programs and confidential information about regulatory requirements and practical, cost-effective technical assistance to encourage compliance with environmental regulations.

Assistance: Technical and Compliance Assistance

Industry: Small Business

Toll-Free: 1-800-837-0656

Rudy Cartier, Small Business Ombudsman; Marek Malessa, Northern NH Technical Assistant Specialist

(603) 271-5629, (603) 466-5380

sbtap@des.state.nh.us

Small Quantity Hazardous Waste Generator Program (SQG)

The program provides technical assistance, outreach and educational opportunities for hazardous waste generators that generate less than 220 pounds of hazardous waste in a month. Compliance assistance, particularly in regard to completing the required self-certification and declaration of compliance form, is also provided.

Assistance: Technical and Compliance Assistance

Industry: Businesses and Government Agencies

David J. Rousseau

(603) 271-6425

drousseau@des.sate.nh.us

Surface Water Treatment Grants

Public Water Supply Assistance

Financial assistance for the design and construction of improvements that have been required to comply with the surface water treatment rules of the federal Safe Drinking Water Act of 1986 and Env-Ws 380.

Assistance: Financial Assistance, 20%-30% of the costs for the design and construction of improvements.

Industry: All Community Water Supplies, Non-Profit, Non-Transient Water Supplies

Rick Skarinka

(603)-271-2948

rskarinka@des.state.nh.us

Underground Storage Tank Program

Compliance assistance for facility owners of underground storage tanks (USTs) to prevent and minimize contamination of the land and waters of the state due to the storage and handling of: motor fuels, heating oils, lubricating oils, other petroleum and petroleum contaminated liquids, and hazardous substances. Technical assistance and guidance is also provided to design engineers and system installers to meet DES rules for registration and permitting standards for design, installation, operation, maintenance, and monitoring of UST facilities.

Assistance: Technical and Compliance Assistance

Industry: Petroleum

Contact: Thomas Beaulieu

Telephone: (603) 271-2986

E-mail: tbeaulieu@des.state.nh.us

UNH/DES Pollution Prevention Intern Program

An on-site internship program that teams up engineering students from the University of New Hampshire with interested companies to work on pollution prevention projects over the summer. This program is made possible by cooperation with UNH, the Department of Environmental Services Pollution Prevention Program, and the business community.

University of New Hampshire-Chemical Engineering Department

255 Kingsbury Hall, Durham, NH 03824

Assistance: Technical

Industry: Business

Sara Johnson

(603) 271-6460

sjohnson@des.state.nh.us

Water Supply Land Conservation Program (Land Acquisition Grants and Assistance)

Public Water Supply Assistance

Funding assistance that helps water suppliers in New Hampshire purchase restrictive easements to protect drinking water and groundwater. The funding assists water suppliers to buy undeveloped land within a designated source water protection area (in a wellhead protection area, or for surface sources, in the watershed within five miles of the intake) serving a community water system or school.

Assistance: Financial Assistance

Industry: Public Water Systems

Karla McManus

603) 271-3114

kmcmanus@des.state.nh.us

Wetlands Bureau Land Resource Management Program

Technical assistance is provided through pre-application meetings for parties seeking permits that need or require assistance and direction before submitting a wetlands application. Outreach encompasses the Land Resource Management Program, which hosts seminars to provide information about current permitting processes, applications, policies and standards.

Assistance: Technical

Industry: Environmental Development Professionals, Municipal Officials, and Private Individuals

Sandy Crystall

(603) 271-4193

scrystall@des.state.nh.us

NH Department of Environmental Services Technical and Financial Assistance Programs for Municipalities

The following programs are available through the New Hampshire Department of Environmental Services and offer technical and financial assistance to municipalities. In addition to providing assistance to municipalities many of the programs provide assistance to private entities and developers, political subdivisions, and some businesses. The list contains information on contacts, loans and grants, training programs, certification programs, permitting and environmental compliance and technical assistance, and can be used as a guide for assistance. For further information please visit the DES website at www.des.nh.gov.

Control Grants for Exotic Aquatic Plants

Financial assistance that coordinates activities associated with the control and management of exotic aquatic plants, as well as activities associated with the implementation of educational and volunteer plant monitoring programs. Grants are awarded for the control and treatment of exotic aquatic weeds, like milfoil. Money may also be available to develop innovative research projects to control exotic plants.

Assistance: Financial Assistance; 100% grant for new infestations, 50% match for repeat management practices.

Industry: Lake Associations, Non-Profit Corporations and Municipalities

Contact: Ken Warren, Control Grants; Amy Smagula, Innovative Grants
(603) 271-2964; (603) 271-2248

kwarren@des.state.nh.us ; asmagula@des.state.nh.us

Dam Removal/River Restoration Program

Technical assistance is available through the river restoration coordinator to assist the applicant during the process of designing the dam removal project and completing the application materials. Assistance in identifying potential funding sources to offset the costs of dam removal is also available. The program is appropriate to any/all individuals or agencies that own a dam and are interested in pursuing the option of dam removal.

Assistance: Technical

Industry: Municipalities and Private Entities

Deborah Loiselle

(603) 271-3406

dloiselle@des.state.nh.us

Exotic Species Program

Developed to prevent the spread of exotic aquatic plants and manage existing infestations in the state's waterbodies. Outreach and technical assistance is available to assist the public in understanding new regulation and legislation, as well as the ecological, economic, and aesthetic threats posed by exotic plants.

Assistance: Technical and Financial

Industry: Lake Associations, Non-Profit Corporations and Municipalities

Contact: Amy Smagula

Telephone: (603) 271-2248

E-mail: asmagula@des.state.nh.us

Milfoil and Other Exotic Plant Prevention Grants

Financial assistance for innovative strategies that seek to prevent new infestations of exotic plants. These could include activities such as outreach, education, Lake Host Programs and other activities.

Assistance: Financial

Industry: Lake Associations, Non-Profit Corporations and Municipalities

Amy Smagula

(603) 271-2248

asmagula@des.state.nh.us

New Hampshire Brownfields Program

A technical and financial assistance program that encourages the redevelopment of contaminated properties through a variety of initiatives that address the uncertainty and liability concerns associated with brownfields sites. The Brownfields program combines environmental protection and economic infusion and decreases urban sprawl.

Assistance: Technical and Financial

Industry: Municipalities and Private Developers

Mike Wimsatt

(603) 271-6422

mwimsatt@des.state.nh.us

New Hampshire Brownfields Assessment Grants Program

Financial assistance that helps municipalities to clean up and redevelop properties that are referred to as “brownfields” sites. These are properties that are underutilized or abandoned due to concerns about contamination. Under the program, DES utilizes its contract consultants to provide site assessment and cleanup planning services at these sites.

Assistance: Financial Assistance

Industry: Municipalities and Private Developers

Mike Wimsatt

(603) 271-6422

mwimsatt@des.state.nh.us

New Hampshire Brownfields Cleanup State Revolving Fund (SRF)

The Brownfields Cleanup SRF provides money to both municipalities and private developers for the cleanup and redevelopment of contaminated sites.

Assistance: Financial Assistance Loan Fund

Industry: Municipalities and Private Developers

Mike Wimsatt

(603) 271-6422

mwimsatt@des.state.nh.us

Clean Water State Revolving Loan Fund (SRF)

Provides loans for municipal wastewater treatment projects and for closures of unlined municipal landfills. Funds can be applied for treatment plant upgrades or expansions, interceptor sewers, collection systems, infiltration/inflow corrections, combined sewer overflow corrections, and sludge and septage facilities.

Assistance: Financial Assistance Loan Fund

Industry: Municipalities

Gretchen Rich

(603) 271-3448

grich@des.state.nh.us

Household Hazardous Waste Program (HHW)

Provides outreach and grant funding to promote the proper management and disposal of household hazardous waste. The program provides grants to fund HHW collection events and develop permanent collection projects. Technical assistance includes training programs, presentations, events, and operator certification. Grant monies are available twice a year (announced February 15 and August 15), to eligible sponsors at a designated per capita rate, or up to half the cost of the collections. Eligibility requirements and applications can be downloaded through the DES website or obtained by contacting the HHW program.

Assistance: Technical and Financial Assistance; Per Capita Rate or 50% of project.

Industry: Municipalities, NH Citizens, School Systems, Transfer Stations, Regional Planning Commissions, Solid Waste Districts, and the General Public

Paul Lockwood

(603) 271-2956

hhw@des.state.nh.us

New Hampshire Used Oil Collection Grant Assistance Program

Financial assistance grant funds available to political subdivisions and some private entities to establish, improve, and/or operate Do-It-Yourself (DIY) used oil collection centers.

Municipalities may also apply funds toward the off-site transportation and recycling of DIY used oil.

Assistance: Financial Assistance, up to \$2,500 per year per applicant; two or more political subdivisions may combine grants at a shared facility and receive up to 5,000 per year per collection center.

Industry: Municipalities, Political Subdivisions, Non-profit Waste Management and Recycling Organizations and State Registered Motor Vehicle Inspection Stations.

Tim Noury

(603) 271-6424

tnoury@des.state.nh.us

Smart Growth and Minimum Impact Development Assistance

Technical assistance is provided to municipalities for improving planning and growth management strategies to reduce environmental impacts, including assistance on implementing smart growth and minimum impact development techniques.

Assistance: Technical

Industry: Municipalities

Carolyn Russell

(603) 271-3010

crussell@des.state.nh.us

Solid Waste Technical Assistance

Promotes recycling to reduce solid waste, provides solid waste tracking, policy information workshops, and operator certification.

Assistance: Technical

Industry: Municipalities

Don Maurer

(603) 271-3717

dmaurer@des.state.nh.us

Unlined Municipal Landfill and Incinerator Closure Grant Program

Solid waste management program that reimburses 20% of eligible engineering, construction, and hydrogeological expenses to municipalities that close their unlined landfills and incinerators.

Assistance: Financial Assistance

Industry: Municipalities

Laura Kieronski

(603) 271-0675

lkieronski@des.state.nh.us

Wastewater Engineering Bureau Technical Assistance Trouble Shooting Processes

Technical assistance is provided to municipal and industrial facilities that hold a National Pollutant Discharge Elimination System (NPDES) permit for operational trouble shooting processes. On-site visits to industries are strictly upon request to the Wastewater Engineering Bureau, to ensure that municipal systems are performing in an efficient and cost effective manner. Private installation assistance is determined based on need, scheduling, and the area of expertise.

Assistance: Technical

Industry: Municipal and Industrial Facilities

George Neill

(603) 271-3325

gneill@des.state.nh.us

Wastewater Engineering Bureau Residuals Management Section

Technical assistance is provided associated with septage management activities, dealing with septage capacity issues at wastewater treatment facilities as well as other facilities. Provides scientific and technical expertise to facility operators, designers and installers of septage disposal facilities, as well as site managers and operators undertaking septage land application programs. Financial assistance for state aid contribution to municipalities that expand, upgrade or develop new wastewater treatment facilities to provide for septage disposal. The total grant amount can equal up to 50 percent of the eligible costs (including the SAG).

Assistance: Technical and Financial Assistance

Industry: Municipalities and Private Entities

Pat Hannon, RMS Program Administrator

(603) 271-2758

phannon@des.state.nh.us

Wastewater Treatment Facility Grant Program

Financial assistance in the form of a 20% grant, or if the community's sewer user fee is 20 % higher than the state average user fee, a 30% grant-for the planning, design and construction of certain sewage disposal facilities by municipalities.

Assistance: Financial Assistance

Industry: Municipalities

Stephen Snell

(603) 271-2977

ssnell@des.state.nh.us

Wastewater Treatment Program

Technical assistance is provided through on-site training to wastewater treatment facility operators (annually spring and fall), certification programs (June and December), specific process control training and assistance, and through collaboration of information and ideas between operators of wastewater treatment facilities.

Assistance: Technical

Industry: Municipalities

George Neill

(603) 271-3325

gneill@des.state.nh.us

Watershed Assistance and Restoration Grants

Financial assistance available through the EPA's Section 319 of the Clean Water Act. To meet the requirements a project must plan or implement measures that prevent, control, or abate NPS pollution and include an appropriate method for verifying project success with respect to the project performance targets, with an emphasis on demonstrated environmental improvement.

Assistance: Financial Assistance

Industry: Nonprofit Organizations, Governmental Subdivisions, including municipalities, regional planning commissions, county conservation districts, state agencies, watershed associations, water suppliers.

Eric Williams

(603) 271-2358

ewilliams@des.state.nh.us

Other Contacts and Services At NHDES

Air Resources Division

Monitors and controls air quality to maximize reductions of air pollutants (ozone, acid rain, toxic chemicals, asbestos, and PCBs) to protect public health and the environment.

29 Hazen Drive, PO Box 95

Concord NH 03302-0095

Robert Scott, Director, (603) 271-1370

Waste Management Division

Promotes and ensures the proper management and disposal of solid and hazardous wastes and conducts remediation to restore contaminated sites.

29 Hazen Drive, PO Box 95

Concord NH 03302-0095

Anthony Giunta, Director, (603) 271-2900

Division of Water

Manages and coordinates water needs for the state, as well as protecting all water resources and ensuring appropriate uses. Also maintains and operates all state dams.

29 Hazen Drive, PO Box 95

Concord NH 03302-0095

Harry Stewart, Director, (603) 271-3503

Public Information and Permitting Unit

The Public Information and Permitting Unit (PIP) coordinates multi-disciplinary permitting for DES and manages major, multi-media and interagency projects that affect the state. The PIP unit also prepares and disseminates press releases, educational fact sheets, pamphlets, reports, newsletters, and audiovisual resources to keep stakeholders informed of the latest environmental trends and events. Finally, the PIP unit operates the DES Public Information Center where file review services, publication sales, and a modern library are offered to patrons as a central repository obtaining needed information and guidance. *Guidebook for Environmental Permits in New Hampshire* is available on-line at www.des.nh.gov/permitguide.

29 Hazen Drive, PO Box 95

Concord NH 03302-0095

Timothy Drew, Unit Administrator and Permit Coordinator

(603) 271-3306

tdrew@des.state.nh.us

Toll-Free Numbers

Air Resources Information	1-800-498-6868
Ozone Hotline	1-800-935-SMOG
Pollution Prevention Program	1-800-273-9469
Small Business Technical Assistance	1-800-837-0656
Used Oil Disposal	1-888-TAKEOIL

Regulatory Boards and Commissions

Air Resources Council

Comprised of eleven members from various industry sectors the council consults and advises the Director of the Air Resources Division on aspects such as: policy, programs, goals, and operations of the Division.

Thomas Sutton, (603) 271-1370

www.des.state.nh.us/councils

Hazardous Waste Facility Sitting Board

Reviews applications for all new hazardous waste facilities

Chairman, (603) 271-2942

Lakes Management Advisory Committee

Advises the DES Commissioner on the Lakes Management and Protection Program.

Jacquie Colburn, Lakes Coordinator

(603) 271-2959

New England Interstate Water Pollution Control Commission

Establishes water quality standards for New England interstate waters.

Harry Stewart, (603) 271-3503

Oil Fund Disbursement Board

Disburses money from the Oil Discharge and Cleanup Fund and allocates it towards costs associated with underground storage tank oil discharges.

Tim Denison, (603) 271-2570

Plumber's Licensing Board

Responsible for licensing and examining master and journeymen plumbers.

21 South Fruit Street, Suite 24

Concord, NH 03301

(603) 271-3267

www.nh.gov/plumbing

Rivers Management Advisory Committee

Advise in matters pertaining to the Rivers Management and Protection Program.

Steve Couture, (603) 271-8801

Site Evaluation Committee

Regulates and licenses the construction of energy and bulk power supply facilities.

Michael P. Nolin, DES Commissioner

(603) 271-3449

Water Council

Advises the Director of the Water Division on programs, policies, goals and operations.

Harry Stewart, (603) 271-3503

Water Treatment Plant Advisory Committee

Advises the Water Division on processes to certify operators of public water systems, wastewater treatment plants, and water distribution systems.

Renee Pelletier, (603) 271-2951

Water Well Board

Licenses water well contractors and installers.

Contact Rick Schofield, 603-271-1974

Wetlands Council

Advises the DES commissioner on programs, policies, goals, and operations of the department associated with wetlands.

Renee Pelletier, (603) 271-3503

Winnepesaukee River Advisory Board

Reviews and consults with the Division of Water Supply and Pollution Control.

Chairman, (603) 934-2809

Recycling Information

For recycling information on the following items, please use these contacts:

Automobile Shredding Fluff	swats@des.state.nh.us	603-271-2900
Batteries	plockwood@des.sate.nh.us	603-271-2956
Biosolids	mrainey@des.state.nh.us	603-271-2818
C & D Debris	mguilfoy@des.state.nh.us	603-271-6467
Electronics	dmaurer@des.state.nh.us	603-271-2928
Foundry Sand	jduclos@des.state.nh.us	603-271-1998
Glass	dmaurer@des.state.nh.us	603-271-2928
Household Hazardous Waste	hhw@des.state.nh.us	603-271-2956
Mercury	plockwood@des.state.nh.us	603-271-2956
Oil	tnoury@des.state.nh.us	603-271-6424
Recycling Facility	mguilfoy@des.state.nh.us	603-271-6467
Permitting and Registration		
Tires	dmaurer@des.state.nh.us	603-271-2928
Toxics in Packaging	dmaurer@des.state.nh.us	603-271-2928
Universal Waste	plockwood@des.state.nh.us	603-271-2956
Waste Bans/	dmaurer@des.state.nh.us	603-271-2928
Mandatory Recycling		

New Hampshire Energy and Environmental Assistance Providers

Included below is a list of New Hampshire environmental assistance providers, made up of federal and state agencies, non-profit organizations, utilities, trade and other related associations. Technical assistance programs are included for energy and environmental assistance to improve processes, and eliminate wastes, while increasing profitability and efficiency. In particular, the programs are available to support small businesses that may not have the time, capital investment, or expertise to implement cost-effective environmentally friendly procedures. Technical assistance can also direct businesses to financial assistance funds if the program does not incorporate funding into its assistance program. In addition, small businesses may consider contacting the New Hampshire Manufacturing Extension Partnership to get information on lean manufacturing, Six Sigma, closed-loop recycling practices, and ISO certifications, which can be applied to service organizations to improve quality/processes, reduce wastes, and save time and money.

Clean Air-Cool Planet

A non-profit organization that provides technical assistance to target and implement measures to reduce greenhouse emissions. The Business Partnership Program works with small and large businesses to help them reduce emissions.

Assistance: Technical

Industry: Organizations, Campuses and Communities

100 Market Street, Suite 204

Portsmouth, NH 03801

Robert Sheppard, Deputy Director

(603) 422-6464 x-102

(603) 422-6441

bsheppard@cleanair-coolplanet.org

www.cleanair-coolplanet.org

Compliance Assistance Program (CAP)/ Environmental Assistance Program at Rivier College

Free confidential, non-regulatory, one-on-one environmental counseling. Provides environmental compliance assistance through on-site audits, pollution prevention assistance through on-site assessments, and permitting assistance and other related environmental services to businesses throughout New Hampshire.

Assistance: Technical

Industry: Business

Rivier College

420 Main Street, Nashua, NH 03060-5086

Andrea O'Brien, Compliance Assistance Program Manager

(603) 897-8484

(603) 897-8885

aobrien@rivier.edu

Earth Share of New England

A leading network of nonprofit environmental and conservation organizations that work to protect and preserve natural resources and public health at the local, national, and international level. Earth Share provides multi-media environmental protection and works to protect clean water and air, preserve open space, promote clean energy and environmental education, save endangered species and provide safe, enjoyable outdoor recreation.

Assistance: Technical

Industry: Business

675 VFW Parkway, #167

Chestnut Hill, MA 02467

Nora Burke, Managing Director

(877) 207-5756, OR: (781) 254-7038

(240) 333-0301

nora@earthshare.org

www.earthshare.org

Environmental Business Council of New England

Provides member companies with resources, programs, and information on environmental technologies, management and regulatory developments. Its mission is to provide support for emerging environmental and energy businesses.

Assistance: Technical

Industry: Business

18 Tremont Street, Suite 402

Boston, MA 02108

(617) 725-0207

(617) 227-5532

www.ebcne.org

Daniel Moon, President

dkmoon@ebcne.org

New Hampshire Chapter

Normandeau Associates, Inc.

25 Nashua Road

Bedford NH, 03110- 5500

(603) 472-5191

(603) 472-7052

rhasevlat@normandeau.com

New Hampshire Businesses for Social Responsibility (NHBSR)

The NHBSR is an organization that provides its members with support and resources to adopt environmentally friendly practices. NHBSR has created a network of businesses that are committed to socially responsible business practices.

Assistance: Technical

Industry: Business

PO Box 3562

Concord, NH 03302-3562

(603) 645-2605

www.nhbsr.org

info@nhbsr.org

Recycling Assistance

Advanced Recycling

Advanced recycling is a metal recycler with four locations in New Hampshire: Concord, Manchester, Rochester and Claremont. They process ferrous and non-ferrous scrap metals, cardboard and oil filters. Has direct rail access and is licensed with DES.

Assistance: Technical

Industry: Municipalities, Manufacturers, Small Businesses and the Public

25 Sandquist Street

Concord, NH 03301

(800) 227-3911

www.advancedrecycling.com

Casella Waste Systems

Provides integrated waste management solutions for communities in New Hampshire, Vermont, Maine, upstate New York and northern Pennsylvania.

Assistance: Technical

Industry: Organizations and Communities

25 Greens Hill Lane

Rutland, VT 05701

(800) CASELLA, or: (802)775-0325

(802) 770-5033

www.casella.com

Environmental Resource Return Corporation (ERRCO)

New Hampshire's first and largest recycling facility for construction and demolition debris (C&D). Uses C&D recycling technologies to remove C&D waste and recover usable portions of materials for resale. ERRCO provides an environmentally friendly alternative to waste disposal in landfills.

Assistance: Technical

Industry: Business

PO Box L

Epping, NH 03042

(603) 679-2626

www.errco.com

Global Recycling Network, Inc.

Provides a virtual network and market for recycled goods. Global Recycling is a link for businesses looking to buy, sell or trade recyclable goods.

Assistance: Technical

Industry: Business

<http://grn.com>

J.P. Routhier & Sons Inc.

Provides the largest scrap tire recycling business in the northeastern part of the United States and is a major contributor in developing tire recycling technology. Also provides on-site recycling and site remediation services throughout New England.

Assistance: Technical

Industry: Business

256 Ayer Road

Littleton, MA 01460-1010

(978) 772-4251

(978) 772-5528

www.jprouthier.com

New Hampshire the Beautiful, Inc.

Private, nonprofit charitable trust offering municipal recycling grants and signs, anti-litter programs, and technical assistance to recycling programs.

Assistance: Technical and Financial Assistance

Industry: Municipalities

95 B Main Street

Littleton, NH 03561

Marghie Seymour

(888) 784-4442

www.nhthebeautiful.org

Northeast Resource Recovery Association (NRRA)

A co-op that provides cooperative purchasing programs, educational and networking opportunities, technical assistance, and cooperative marketing programs for solid waste recycling. The co-op is made up of over 300 municipalities, businesses, and individuals from New England. Many recycling programs are available for members and include aluminum cans, asphalt, batteries, construction and demo, fluorescent bulbs, inkjet/laserjet cartridges, propane tanks, scrap metal, textiles, and other related fields. Other programs are intended to help communities manage their own recycling and include the NH school recycling club, backyard compost bin sale, pay-as-you-throw, and recycle mobiles. The co-op has three recycle mobiles that can be used at special events to make recycling easy and efficient.

Assistance: Technical and Financial Assistance

Industry: Businesses, Municipalities, and Individuals

9 Bailey Road

Chichester, NH 03258

Elizabeth Bedard, Executive Director

(603) 798-5777

(603) 798-5744

www.recyclewithus.org

Recycling Market Development Program

Works with new or existing businesses that use recycled materials in their manufacturing process. Technical assistance that is available to businesses for commercial/business recycling and market development

Assistance: Technical and Financial Assistance

Industry: Business

Department of Resources and Economic Development

NH Division of Economic Development

172 Pembroke Road

Concord, NH 03301

James Robb, Business Service Specialist

(603) 271-2591

jrobb@dred.state.nh.us

The Recycled Materials Resource Center

Located at the University of New Hampshire in Durham, the national center promotes the use of recycled materials in the highway environment.

Assistance: Technical

Industry: State and Federal Agencies, Construction, Private Individuals,

220 Environmental Technology Building

Durham, NH 03824

Jeff Melton

(603) 862-2107

(603) 862-3957

www.rmrc.unh.edu

WasteCap Resource Conservation Network of NH (ReCon)

Operated through the Business and Industry Association of New Hampshire

WasteCap offers free, confidential assistance to help businesses save money while conserving natural resources. WasteCap focuses on solid waste reduction, energy and water conservation and pollution prevention. A Business and Industry Association (BIA) initiative, WasteCap also offers outreach and education, site assessments, links to assistance providers, and services such as the NH Energy Efficiency Toolbox, NH Industries of the Future, and the NH Material Exchange.

Assistance: Technical

Industry: Business, State and Federal Agencies

122 North Main St.

Concord, NH 03301

Mark Toussaint 603- 224-1517

mtoussaint@wastecapnh.org

Barbara Bernstein 603-224-1517

bbernstein@wastecapnh.org

www.wastecapnh.org

WasteCap ReCon Services

New Hampshire Energy Efficiency Toolbox

The Energy Efficiency Toolbox is a partnership between NH Industries of the Future and Public Service of New Hampshire, featuring a collection of resources to help businesses use energy more efficiently. Used as a central source of information for various organizations, it contains case studies, best practices, training opportunities, and management systems.

Assistance: Technical

Industry: Private Entities, Non-Profit Organizations, Utilities, State and Federal Governments
www.nhiof.org/toolbox

New Hampshire Industries of the Future (NHIOF)

Technical assistance provided to industrial manufacturers to help improve technology performance, increase energy efficiency and optimize manufacturing methods. The NHIOF focuses on pulp and paper, sawmills, rubber and plastics, and metalworking manufacturers. Services include free site visits and industrial assessments to determine a strategy for improving energy efficiency, research connections, and links to potential grant and rebate programs. The NHIOF partners with various organizations and agencies that include, but are not limited to the NH Business Resource Center, NH Office of Energy and Planning, WasteCap Resource Conservation Network, and The University of New Hampshire, to provide support to all sectors of the New Hampshire manufacturing community.

Assistance: Technical

Industry: Business, Pulp and Paper, Sawmills, Rubber and Plastics, and Metalworking Manufacturers
57 Regional Drive
Concord, NH 03301
(603) 224-1517
www.nhiof.org

New Hampshire Material Exchange (NHME)

The NHME provides a listing of a diverse assortment of wastes to link waste generators with potential users of those wastes, which saves disposal and purchasing costs. In addition case studies, best practices, training, and management systems can be utilized through the NHME.

Assistance: Technical

Industry: Business, Schools, and Non-Profit Organizations
<http://www.wastecapnh.org/nhme>

Renewable Energy Program

The program provides information on renewable energy and links for energy efficiency and conservation through the New Hampshire Industries of the Future program and the Industrial Assessment Centers.

New Hampshire Office of Energy and Planning
Joseph C. Broyles, Energy Program Manager
57 Regional Drive, Suite 3
Concord, NH 03301-8519
(603) 271-2155
joseph.broyles@nh.gov
Assistance: Education, Training, and Technical Assistance
Industry: Business
<http://nh.gov/oep/programs/energy/renewableenergy.htm>

Industrial Assessment Center (IAC)

A program located in the Center for Energy Efficiency and Renewable Energy at the University of Massachusetts in Amherst. The program enables small and medium-sized manufacturers to receive free industrial assessments. The IAC assessments assist manufacturers become more economically competitive by helping them reduce energy use, minimize waste, and increase productivity. Companies are referred to the program through WasteCap and the New Hampshire Department of Resources and Economic Development.

Assistance: Technical Assistance

Industry: Small and Medium Manufacturers

Jack Ruderman, Deputy Director

Office of Energy and Planning

57 Regional Drive, Suite 3

Concord, NH 03301-8519

(603) 271-2155

(603) 271-2615

jack.ruderman@nh.gov

Small Business Energy Solutions Program

57 Regional Drive

Concord, NH 03302

(877) 647-2833

www.nhsaves.com

This program assists small commercial and industrial customers (with average monthly demands under 100 KW) by paying for a portion of the installed cost of electrical energy efficiency improvements. Provides financial incentives to small business customers, as well as technical assistance to make small businesses more energy efficient. Services include qualified evaluations, technical advice, and installation of a wide range of energy efficient measures.

Assistance: Technical and Financial Assistance

Industry: Small Business

Small Business Energy Solutions Partners

Small Business Energy Efficiency Program

The Small Business Energy Efficiency Program is designed to help small commercial and industrial businesses (those using less than 100 kilowatts) increase energy efficiency while reducing costs. Unitil acts in a partnership with other New Hampshire utilities, federal and state agencies, and trade and professional organizations to promote energy efficiency and offers technical and financial assistance to small businesses. Technical assistance and training is offered through a builder operator certification (BOC) program for building operators and facility managers responsible for the operation and maintenance of commercial and industrial buildings.

Assistance: Technical and Financial Assistance

Industry: Small Business

Unitil Energy Systems, Inc.

One McGuire Street

Concord, NH 03301

1-800-852-3339

www.unitil.com

Small Business Energy Solutions

This program identifies opportunities to enhance energy efficiencies within a small business (those using less than 100 kilowatts) while reducing energy costs. The Co-op will conduct a free assessment of a company's energy consumption, recommend efficiencies through products and services to reduce consumption, and provide rebates of up to 50% toward the cost of implementing the recommendations. Services include lighting technologies, occupancy sensors and hot water tank insulation wraps.

Assistance: Technical and Financial Assistance

Industry: Small Business

New Hampshire Electric Cooperative (NHEC)

579 Tenney Mountain Highway

Plymouth, NH 03264-3154

(800) 698-2007

(603) 536-8687

solutions@nhec.com

www.nhec.coop

Small Business Program

A program designed for small businesses that have an average demand of less than 200 kilowatt hours a month to install energy efficient equipment. Services include free energy audits and recommended improvements, and 80% of the installations costs are covered by the utility. In addition, the remaining 20% can be financed interest free over a 24-month period.

Assistance: Technical and Financial Assistance

Industry: Small Business

National Grid

c/o Business Services Office - Granite State

1101 Turnpike Street

North Andover, MA 01845

Billing Questions: (800) 322-3223

For Service Requests: (800) 375-7405

www.nationalgridus.com/granitestate/

Small Business Retrofit Program

Designed to increase energy efficiency and reduce energy costs by replacing old, inefficient equipment and systems with lighting upgrades, electric hot water measures, and installation of programmable thermostats and controls for walk-in coolers. These improvements provide small businesses with long-term savings on their electric bill and PSNH will fund up to 50% of the total cost for labor and material costs for the installation of these measures.

Assistance: Technical and Financial Assistance

Industry: Small Business

Energy Efficiency Services

Public Service of New Hampshire

780 North Commercial Street

PO Box 330

Manchester, NH 03105-9974

(800) 662-7764

www.nhsaves.com

New Construction/Major Renovation Program

A program that offers a variety of rebates and technical assistance services to any commercial/industrial customers building a new facility, undergoing a major renovation, or replacing failed (end-of-life) equipment.

Assistance: Technical and Financial Assistance

Industry: Small Business

Public Utilities Commission's Consumer Assistance line at 1-800-852-3793, or contact your utility's customer service department

State Agencies that Provide Environmental Assistance

New Hampshire Department of Fish and Game

Regulates hunting and fishing in NH and works to protect, conserve and control fish, game, bird, and wildlife species. Also provides educational programs to the public and school systems.

Assistance: Education and Technical Assistance

Industry: School Systems and the Public

11 Hazen Drive

Concord, NH 03301

www.wildlife.state.nh.us

New Hampshire Department of Justice

Environmental Protection

Assistance: Technical Assistance

Industry: State Agencies

Enforces environmental laws and conducts investigations and prosecutions. Also advises and represents the state in all civil legal matters.

33 Capitol Street

Concord NH 03301

(603) 271-3658

(603) 271-2110

TDD Access: Relay NH (800) 735-2964

www.nh.gov/nhdoj

Attorney General Kelly A. Ayotte

(603) 271-3658

New Hampshire Department of Resources and Economic Development

Division of Forests and Lands

Provides forest resource information and education and coordinates the sustainable use and protection of New Hampshire forests. Comprised of six units: the Bureau of Forest Management, the Bureau of Land Management, the Bureau of Forest Protection, the Bureau of Community Forestry and Stewardship, the Bureau of Natural Heritage. The Division of Forests and Lands also has cooperative forestry programs through an agreement with the University of New Hampshire Cooperative Extension.

Assistance: Education and Technical Assistance

Industry: Forest Industry and the Public

PO Box 1856

Concord, NH 03301

(603) 271-2214

New Hampshire Department of Transportation

The DOT is responsible for planning, constructing, and maintaining the transportation system in New Hampshire in an ecologically and environmentally friendly manner. The DOT also acts as a liaison between state and federal agencies, local and private environmental organizations, and the public in the areas of air and water quality, noise, wetlands, historic resources, archeological sites, farmlands, hazardous waste/contamination, permitting and regulatory compliance.

Assistance: Technical Assistance

Industry: State and Federal Agencies, Local and Private Environmental Organizations and the Public

John O. Morton Building

7 Hazen Drive

Concord NH 03302

Bureau of Environment

(603) 271-3226

New Hampshire Department of Safety

Division of Emergency Services, Communications, and Management

Bureau of Emergency Management

The bureau of emergency management works to protect the people, property, and environment in New Hampshire through coordination, planning, training, drills, exercises, and financial assistance.

Assistance: Education, Technical, and Financial Assistance

Industry: Municipalities, Schools, Private Individuals

33 Hazen Drive

Concord, NH 03301

(603) 271-2231

www.nh.gov/safety/divisions/emergservices/bem/contactus.html

New Hampshire Office of Energy and Planning

The OEP provides energy efficiency and renewable energy programs, as well as information and assistance.

Assistance: Technical Assistance

Industry: Business

57 Regional Drive, Suite 3

Concord, NH 03301-8519

Joseph C. Broyles, Energy Program Manager

(603) 271-2155

www.nh.gov/oep

Federal Agencies

US Environmental Protection Agency, Region 1

The EPA provides information, technical assistance, and a variety of resources to promote environmental protection. Region 1 serves Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont and ten tribal nations.

Assistance: Technical Assistance

Industry: State and Federal Agencies, Business, and the Public

1 Congress St.

Boston, MA 02203

(888) 372-7341

www.epa.gov

EPA Small Business Ombudsman Hotline: 1-800-368-5888

EPA Small Business Hotline: www.epa.gov/smallbusiness/

USDA Rural Development Renewable Energy and Energy Efficiency Program

Provides grants up to 25% of a project and loan guarantees up to 50% of a project to farmers and rural small businesses to install renewable energy systems and/or make energy efficient process improvements. Grant applicants must demonstrate financial need and small businesses must meet SBA small business requirements. Farmers must derive 50% of their income from their operation and small businesses must be organized in accordance with 501c (12).

Assistance: Financial Assistance

Industry: Agriculture Producers and Rural Small Business

Concord Center

Suite 218, Box 317

10 Ferry Street

Concord, NH 03301

Robert McCarthy, Business Programs Specialist

(603) 223-6000

(602) 223-6061

robert.mccarthy@nh.usda.gov

www.rurdev.usda.gov/nh

US Army Corps of Engineers

The Army Corps of Engineers in the New England region serves New Hampshire and should be contacted for approval and permits for any construction near waterways and wetlands, and for approval of any mining or reclamation activities.

Assistance: Technical Assistance, Regulatory and Permitting Information, Disaster Assistance, Interagency Support, Water Resource Information, Environmental, Recreational, and Navigational Operations

Industry: State and Federal Agencies, and the Public and Private Sector

Department of the Army

Regulatory Office

New England District

US Army Corps of Engineers

696 Virginia Road

Concord MA 01742-2751

800-343-4785

www.nae.usace.army.mil/public.htm

Non-Profit and Private Sector Environmental Assistance

Audubon Society of New Hampshire

Non-profit organization whose mission is to protect and preserve the national environment and wildlife. Services include environmental advocacy and land protection, education, and wildlife research.

Assistance: Education and Scientific programs

Industry: Community

3 Silk Farm Road

Concord, NH 03301

(602) 224-9909

www.nhaudubon.org

Clean Water Action

www.clearwateraction.org

New Hampshire Clean Water Action

The CWA is a national non-profit organization that works for clean, affordable water and pollution prevention. Recent Initiatives in New Hampshire include a zero mercury campaign and a climate action campaign.

Assistance: Environmental Protection and Advocacy

Industry: Community, State by State Programs

163 Court St.

Portsmouth, NH 03801

(603) 430-9565

(603) 430-9708

portcwa@cleanwater.org

Geological Society of New Hampshire

A non-profit organization, which promotes the advancement of geology and related fields through education, research, service and public awareness. Also works to protect public and environmental health through licensed professional geologists who engage in legislative and regulatory monitoring activities

Assistance: Education, Research, Advocacy

Industry: Community

PMB 133

26 South Main Street

Concord, NH 03301

(603)364-7316

www.GSNHonline.org

Lake Sunapee Protective Association

New Hampshire's oldest environmental protection organization provides protection to the Lake Sunapee watershed through water quality testing, remediation and education.

Assistance: Education, Remediation, Water Quality Testing

Industry: Lake Sunapee Watershed

PO Box 683

Sunapee, NH 03782

(603) 763-2210

www.lakesunapee.org

Nature Conservancy

New Hampshire Chapter

An environmental non-profit organization that works to conserve the diversity of plants, animals, and natural resources in communities by protecting the land, air and water they need to survive.

Assistance: Environmental Protection and Advocacy

Industry: Community, State by State Programs

22 Bridge Street, 4th Floor

Concord, NH 03301

(603) 224-5853

(603) 228-2459

www.nature.org

naturenewhampshire@tnc.org

New Hampshire Environmental Help Line

Provides links for community-specific information on environmental resources. Contains links to resource providers and has information on recycling, pollution prevention, and waste reduction.

Assistance: Technical Assistance Hotline, Local Environmental Information, and Community Specific Resources

Industry: Public and Private Sector

(800) CLEANUP

<http://newhampshire.earth911.org>

New Hampshire Lakes Association (NHLA)

The NHLA is a nonprofit, statewide organization comprised of members who are dedicated to protecting New Hampshire's lakes. The NHLA provides information, as well as educational programs and materials about lakes. The NHLA works with state legislatures and advocates on issues including water quality, boater education and boating safety, invasive species prevention, and other appropriate.

5 South State Street

Concord, New Hampshire 03301

(603) 226-0299

(603) 224-9442

www.nhlakes.org

info@nhlakes.org

Assistance: Education, Environmental Protection and Advocacy

Industry: State Agencies, Lake Associations, and Boaters

New Hampshire Timberland Owners Association

Non-profit organization made up of forest owners and users that work together to promote forest management and maintain the healthy wood products industry.

Assistance: Technical Assistance and Forest Management

Industry: Forestry and Wood Products

54 Portsmouth Street, Concord, NH 03301

(603) 224-9699

www.nhtoa.org

New Hampshire Wildlife Federation

Active in environmental issues, the New Hampshire Wildlife Federation works to conserve wildlife in New Hampshire and accepts membership from businesses, sportsmen's clubs and the public.

Assistance: Environmental Conservation, Advocacy, and Education

Industry: Business and the Public

54 Portsmouth Street

Concord NH 03301

(603) 224-5953

www.nhwf.org

Northern Forest Center

A non-profit organization serving as a convener of ideas and dialogue on issues ranging from cultural heritage to economics, ecology and community development as related to the Northern Forest. The Northern Forest covers more than 25 million acres across New York's Tug Hill plateau and Adirondack Mountains and includes nearly all of northern Vermont, New Hampshire and Maine.

Assistance: Environmental Conservation, Advocacy, and Education

Industry: Community

PO Box 210

Concord, NH 03302-0210

Steven D. Blackmer, President

(603)229-0679

(603) 229-1719

Sierra Club

NH Chapter

The Sierra Club is a non-profit organization made up of members that promote environmental conservation and protection.

Assistance: Environmental Conservation, Advocacy, and Education

Industry: Community

#40 North Main Street

2nd Floor

Concord, NH 03301

(603) 224-8222

(603) 224-4719

feedback@nh.sierraclub.org

www.nhsieraclub.org

Society for the Protection of NH Forests

Non-profit organization made up of members that work to protect and sustain NH Forests. Programs include land protection, environmental education, advocacy and sustainable forest management.

Assistance: Environmental Conservation, Advocacy, Sustainable Forest Management, and Land Protection

Industry: Community, Land Trusts, State and Federal Agencies, and Conservation Organizations

54 Portsmouth Street, Concord NH 03301

(603) 224-9945

www.spnhf.org

TAPPI

TAPPI is a technical association for the worldwide pulp, paper, and converting industry. TAPPI works with its members to provide them with information, access to people and resources education, and information transfer of ideas and processes.

Assistance: Technical Information, Education, and Resources

Industry: Pulp, Paper, and Converting

www.tappi.org

New Hampshire Business Assistance

Included are business assistance organizations and their associated programs. Organizations, state and federal agencies, non-profits, and other businesses encompassed in the guide should be contacted directly for assistance in determining need and eligibility for the programs listed. Programs and initiatives provided should be contacted only if you know what type of assistance you require, and can be referred to you from the resource provider. Many of the programs and associations maintain partnerships or overlap in certain areas to provide proactive support.

Business and Industry Association of New Hampshire (BIA)

The BIA is New Hampshire's state chamber of commerce and primary business advocate. The BIA interacts with the state and federal government as an advocate for the interests of the NH business community. The BIA also operates WasteCap, a free confidential assistance program designed to help businesses save money while conserving natural resources.

Assistance: Technical

Industry: Business

122 N. Main St.

Concord, NH 03301

(603) 224-5388

(603) 224-2872

www.nhbia.org

Free Small Business Counseling and Small Business Information

A partnership between the SBA and the Women's Business Center that offers free counseling and information to anyone that owns or operates a small business or wishes to start one. Information on SBA small business loans and free counseling are available and no appointment is necessary.

Assistance: Technical Information and Small Business Counseling

Industry: Business

U.S. Small Business Administration

JC Cleveland Building

55 Pleasant Street, Suite 3101

Concord, NH 03301

(603) 225-1607

Alice Zachos

Business Development Specialist

Women's Business Ownership Representative

alice.azchos@sba.gov

Knowledge Institute

Business Utility Zone Gateway, (BUZGate)

Small Business Resource Network

A resource portal that links businesses with local business assistance programs and other resources to help them start, run, and grow a business. BUZGate provides free resources and networking in the areas of business development and planning, counseling, marketing, sources of funding, and other business assistance resources.

Assistance: Technical Information and Resource Portal

Industry: Business

PO Box 219

East Kingston, NH 03827-0219

(603) 642-4720

(603) 642-4925

www.BUZGate.org

National Federation of Independent Business (NFIB)

A business assistance resource provider for small and independent businesses. The NFIB is a business advocacy group with over 600,000 members and offices in every state. The NFIB represents small businesses in public policy matters and works to create an environment that is conducive to the start-up and expansion of small business.

Assistance: Technical Assistance and Business Advocacy

Industry: Business

143 North Main Street, Suite 103

Concord, NH 03301

Bruce Berke, State Director

(603) 627-8366

www.nfib.com

New Hampshire Department of Resources and Economic Development, New Hampshire Business Resource Center

The NH Business Resource Center (NHBRC) provides assistance for businesses interested in starting, relocating, or expanding their business in New Hampshire. The NHBRC acts as a liaison to attract new businesses to NH and is a single point of reference for business needs. Regional Resource Specialists offer customized assistance in the areas of energy efficiency, selling to the government, exporting, workforce training, financing and much more.

Assistance: Technical, Financial and Managerial Assistance

Industry: Business

N.H. Division of Economic Development

172 Pembroke Road

PO Box 1856

Concord, NH 03302-1856

(603) 271-2591

(603) 271- 6784

www.nheconomy.com

Cynthia Harrington, Business Services Manager

Regional Resource Specialists:

- Deborah Avery
- Dean Eastman
- Ricia Velasco
- James Robb
- North Country Resource Specialist: John Simpson (444-3197)

New Hampshire Manufacturing Extension Partnership (NHMEP)

A national non-profit network designed to provide small and medium-sized manufacturers with the help they need to succeed; including the implementation of advanced manufacturing and management technologies, and technical assistance in environmental management. Lean manufacturing and quality/process improvements can also be utilized by service organizations to eliminate waste and improve productivity.

Assistance: Technical Assistance

Industry: Small and Medium Sized Manufacturers

172 Pembroke Road

Concord, NH 03301

(800) MEP-4MFG

Jane Ely, Project Manager

603-226-3200

janee@nhmep.org

www.nhmep.org

US Small Business Administration (SBA) New Hampshire District Office

Provides technical, financial and managerial assistance to help start, run, and grow a business, resources include a Small Business Start-Up Kit that is available to businesses of all types. Low interest loans and grants are available to businesses, as well as information and links on networks, training, counseling, information, and research.

Assistance: Technical, Financial, and Managerial Assistance

Industry: Small Business

U.S. Small Business Administration

JC Cleveland Building

55 Pleasant Street, Suite 3101

Concord, NH 03301

Alice Zachos, Business Development Specialist

(603) 225-1607

www.sba.gov/nh

SBA Resource Partners

Small Business Development Centers (SBDC)

A national non-profit organization funded by the Small Business Administration, the State of New Hampshire, the Department of Resources and Economic Development, the University System of New Hampshire and the private sector. Seven SBDC locations in New Hampshire provide free, one-on-one, confidential business counseling, low cost training programs, and referral assistance for new and existing businesses in all aspects of business management. Specialized counseling/assistance is also available in environmental issues, international trade, manufacturing, and the specialty food/giftware industries.

Assistance: Technical, Financial, and Managerial Assistance

Industry: Small Business

Mary Collins, State Director
University of New Hampshire
108 McConnell Hall
Durham, NH 03824
(603) 862-2200
www.nhsbdc.org

Gary Oden, Regional Manager
Keene State College
Blake House
Keene, NH 03435
(603) 358-2602

Hollis McGuire, Regional Manager
Rivier College Sylvia Trotter Hall
420 Main Street
Nashua, NH 03060
(603) 897-8587

Janice Kitchen
Associate State Director
Office of Economic Initiatives
172 Pembroke Road
Concord, NH 03301
(603) 227-0417

SBDC Branch
120 Main Street
Littleton, NH 03561
(603) 444-1053

SBDC Branch
33 Commercial Street
Manchester, NH 03101
(603) 624-2000

Warren Daniel, Regional Manager
Chamber of Commerce, (603) 330-1929
18 South Main Street-Ste 2A
Rochester, NH 03867

SBDC Programs/Offices

Compliance Assistance Program (CAP)/ Environmental Assistance Program at Rivier College

Free confidential, non-regulatory, one-on-one environmental counseling. Provides environmental compliance through on-site audits, pollution prevention through on-site assessments, permitting assistance and other related environmental services.

Assistance: Technical, Permitting, and Compliance Assistance

Industry: Small Business

Rivier College
420 Main Street
Andrea O'Brien
(603) 897-8484
aobrien@rivier.edu

Manufacturing Management Center (MMC) at the Durham Office

Provides public policy recommendations and a model program to help small and medium manufacturer's in rural areas of New Hampshire manage growth effectively. The MMC offers technical assistance, business and financial counseling, and training to small manufacturers. The University's faculty and resources are also used to deliver specialized services on an as-needed basis.

Assistance: Technical Assistance, Business and Financial Counseling

Industry: Small and Medium Sized Manufacturers

108 McConnell Hall
Durham, NH 03824
Mary Collins, State Director
(603) 862-2200
www.nhsbdc.org

New Hampshire International Trade Resource Center

A one stop source of information about international trade, exporting, export financing and other related issues concerning New Hampshire companies participating in international business around the world. A training program is available for business owners around the state; on how to effectively coordinate and run a business around the globe to successfully penetrate and compete in international markets.

Assistance: Technical and Training Assistance

Industry: International Business

Office of International Commerce

17 New Hampshire Avenue

Portsmouth, NH 03801-2838

(603)334-6074

(603) 334-6110

itrc@dred.state.nh.us

New Hampshire Export Finance Program

www.exportnh.com

Financial assistance through loans from the SBA Working Capital Loan Guarantee Program and EXIMBANK, for small to medium sized businesses to help export goods and services from New Hampshire.

Office of Economic Initiatives (OEI) FastTrac Program

Assistance for New Hampshire communities to meet economic development needs. Technical assistance, program development, and economic development workshops are provided. Other services include marketing the Business Visitation Program and developing the Community Renaissance Program, which focuses on consensus-building and how it relates to economic development.

Assistance: Technical Assistance, Program and Economic Development Workshops

Industry: Business

172 Pembroke Road

Concord, NH 03301

Janice Kitchen, Associate State Director

(603) 227-0417

Technology Partnership at the Manchester Office

Statewide effort to help New Hampshire small businesses succeed in the national Small Business Innovation Research (SBIR) Program. Funding is available for early stage R&D that responds to federal research needs and has commercialization potential. Partners include the NH Small Business Development Center, NH Industrial Research Center, NH Manufacturing Extension Partnership, NH Procurement Technical Assistance Center, NH Industries of the Future, UNH Office of Intellectual Property Management, UNH Hamel Center for the Management of Technology and Innovation, US Small Business Administration, and the Women's Business Center.

Assistance: Technical and Financial Assistance

Industry: Business

Mary Collins, State Director

(603) 862-2200

www.nhsbdc.org

Service Corps of Retired Executives (SCORE), Counselors to America's Small Business

www.score.org

Six SCORE Chapters and two branch locations in New Hampshire provide free, one-on-one, confidential business counseling and support in all aspects of business management, as well as links to resource providers.

Capital Chapter #518
55 Pleasant Street-Rm 3101
(603) 225-1609
score518@totalnetnh.net

Monadnock Chapter #379
34 Mechanic Street
Keene, NH 03431
(603) 352-0320
score379@worldpath.net

Merrimack Valley #199
1000 Elm St-Rm 604
Manchester, NH 03101
(603) 666-7561
score199@juno.com
www.score-manchester.org

Mt. Washington Valley
1620 East Main Street
Center Conway, NH 03813
(603) 447-4388
info@score.org
www.score641.org

Branch:
2 Airport Road
Gilford, NH 03246
(603) 524-3057

Branch:
151 Main Street
Nashua, NH
(603) 881-8333

Upper Valley Chapter #184
Citizens Bank Building
20 West Park Street-Rm 316
Lebanon, NH 03766
(603) 448-3491
score184@valley.net
www.uppervalley.score.org

Seacoast Chapter #185
195 Commerce Way, Suite A
Portsmouth, NH 03801
(603) 433-0575
info@scorehelp.org
www.scorehelp.org

Women's Business Center WBC

The WBC is a New Hampshire-based nonprofit that promotes women's business ownership and provides counseling, networking events, and roundtables to support all aspects of business development and management. Services include education, financing alternatives, technical assistance, advocacy, and links to other business providers.

Assistance: Technical, Financial, and Managerial

Industry: Small Business

The Women's Business Center
1555 Lafayette Road
Portsmouth, NH 03801
(603) 430-2892
info@womenbiz.org
www.womenbiz.org

Hours: Monday through Friday, 9 a.m.-5p.m.
Ellen Fineberg, Executive Director
ellen@womenbiz.org
Gina Savinelli, Business Development Manager
gina@womenbiz.org
Shannon Hill, Client Services Manager
shannon@womenbiz.org

Financial Assistance

Business Finance Authority

Provides small business assistance through a variety of loan programs designed to foster economic development and create employment opportunities in New Hampshire; by expanding the availability of credit to meet the credit needs of New Hampshire's business community. The BFA's credit enhancement initiatives allow small businesses to access credit they would not qualify for from conventional bank financing. The BFA does not supply direct loans to small businesses; they work with the SBA to provide loan guarantees to lending institutions that supply to small businesses. In addition, they support local development organizations. BFA financing opportunities are available to manufacturers and small-medium sized businesses.

Assistance: Financial Assistance

Industry: Small Business

14 Dixon Ave., 2nd Floor

Concord, NH 03301

(603) 271-2391

(603) 271-2396

www.nhbfa.com

Business Finance Authority Credit Enhancement Initiative

Capital Access Program (CAP)

A program that allows new or existing small businesses with annual sales of less than \$5 million to obtain financing they would otherwise not be able to receive from a conventional bank, due to the associated risks. Small businesses can receive loans of up to 100,000 from participating banks. New businesses must contribute 20% of the initial start-up costs to be considered eligible for financial assistance.

Guarantee Asset Program (GAP)

Designed to help businesses refinance existing debt and assist capital intensive companies to obtain financing. For a business to be eligible for A GAP loan they must have 25 full-time employees, and have collateral for the loan up to 1.25 times the amount borrowed.

Guarantee of Loans to Small Businesses

Working in partnership with the SBA and the 7 (a) loan program, the BFA will guarantee up to an additional \$750,000 for small businesses making the total \$1.5 million in guarantees. Small businesses must meet the requirements established by the SBA's 7 (a) program to be eligible and the amount cannot exceed 90% of the original principal amount of the loan. In addition, the combined amount cannot exceed \$1.5 million, only up to \$500,000 can be used to finance working capital.

Working Capital Line of Credit Guarantee (WAG)

A program designed to help companies grow by obtaining working capital. The WAG program will guarantee banks and other lending institutions 75% of the capital line of credit up to \$200,000. Companies must secure the credit with accounts receivable, inventory and/or fixed assets, and the line of credit must not exceed \$200,000. In addition, the line of credit may not exceed 90% of accounts receivables and 60% of inventory.

Community Development Block Grant

Funds are available to small businesses and communities from the U.S. Department of Housing and Urban Development, to support various public facility and economic development projects.

Assistance: Financial Assistance

Industry: Small Business

Community Development Finance Authority

14 Dixon Avenue, Suite 102

Concord, NH 03301

(603) 226-2170

(603) 226-2816

www.nhcdfa.org

Merchant Banc Venture Partners, LP

Merchant Banc is a small business investment company that provides financial services to small and medium sized companies with growth potential. Formerly the NH Business Development Corporation it provides services to private equity investors.

Assistance: Financial Assistance

Industry: Small and Medium Sized Businesses

Two Wall Street Manchester, NH 03101

(603) 623-5500

(603) 623-3972

www.merchnatbanc.com

MicroCredit-NH

A non-profit NH Community Loan Fund program designed to support and provide funding to micro-businesses and the self-employed. Services are conducted through local business groups made up of self-employed individuals and small business owners, working to expand their networking, financing, and marketing capabilities. Microloans are available up to \$10,000. Training programs/workshops can be accessed through the website and include topics on financial management, business planning and other services.

Assistance: Financial Assistance

Industry: Small Business

7 Wall Street

Concord, NH 03301

(800) 769-3482

(603) 224-2069

www.microcreditnh.org

Small Business Administration Loans for Small Businesses

7 (a) Loan Guaranty Program

The 7 (a) loan program is the primary lending tool of the SBA and is designed to reduce risk to lenders by guaranteeing major portions of loans made to small businesses, which enables lenders to provide small businesses with reasonable funding terms and helps thousands of small businesses every year get financing.

Assistance: Financial Assistance

Industry: Small Business

www.sba.gov/financing

SBA Express

A 7 (a) loan program that is designed to address the needs of start-up or established businesses. SBA Express is available for loans up to \$350,000. The SBA will guarantee up to 50 percent of the loan and loans under \$50,000 require no collateral. Maturities are usually five to seven years for working capital and up to 25 years for real estate or equipment. Eligibility requires meeting small business size standards set by the SBA.

Assistance: Financial Assistance

Industry: Small Business

www.sba.gov/financing

SBA 504 Loan Program

The SBA 504 can be used by small businesses to assist them in the growth and development of their business by providing long-term fixed interest rate financing for the acquisition and/or renovation of capital assets including land, building, and equipment. The SBA 504 loan is available to virtually all small for profit businesses, retail, service, wholesale or manufacturing. The SBA's 504 Certified Development Companies finance business expansion needs and can be contacted for more information.

Assistance: Financial Assistance

Industry: Small Business

www.sba.gov/financing

Capital Regional Development Council	Granite State Economic Development
PO Box 664	1 Cate Street, Eldredge Park, Unit 5
Concord, NH 03302-0664	PO Box 1491, Portsmouth, NH 03802
(603) 228-1872	(603) 436-0009
www.crdc-nh.com	www.granitestatedev.com

SBIR/STTR

Programs offered through the Department of Defense to fund early-stage R&D projects and are available to small technology companies. Projects must serve a Department of Defense need and have commercial applications.

Assistance: Financial Assistance

Industry: Small Technology Companies

www.acq.osd.mil/sadbu/sbir/

Small Business Innovative Research (SBIR) Program

The SBIR program invests money from federal research budgets into small technology companies for research and development costs associated with the promotion of innovative products and technologies. The program provides up to \$850,000 in early-stage R&D funding and is also available to individual entrepreneurs who form a company.

Assistance: Financial Assistance

Industry: Small Technology Companies

Small Business Technology Transfer (STTR) program

The STTR program provides up to \$600,000 in early-stage R&D funding to small companies who are working cooperatively with researchers at universities and other institutions.

Assistance: Financial Assistance

Industry: Small Technology Companies

USDA Rural Development

USDA Rural Development is a federal organization that provides technical and business planning assistance, as well as financial assistance, which is provided through loans, loan guarantees, and grants. Funds are available to preserve quality jobs through partnerships with the private sector and community-based organizations. Financial assistance sources are often leveraged with public and private lenders to meet the needs in under-served areas. Eligible parties include individuals, organizations, partnerships, cooperatives, public bodies, nonprofit corporations, Indian tribes and private companies.

Assistance: Technical, Business Planning, and Financial Assistance

Industry: Small and Medium Sized Businesses

Concord Center, Suite 218, Box 317

10 Ferry Street

Concord, NH 03301

(603) 223-6000

(602) 223-6061

Robert McCarthy, Business Programs Specialist

Robert.mccarthy@nh.usda.gov

www.rurdev.usda.gov/nh

USDA Business Programs for Small Businesses

THE USDA Business Loans serve business credit needs and offer technical assistance. Included are programs and loans applicable to small businesses.

Intermediary Relending Program Loans

Program which provides financing directly to lending institutions or intermediaries, who in turn provide funding to public bodies, nonprofit corporations, Indian tribes, and cooperatives. Projects must be in rural areas, defined by a population under \$25,000.

Assistance: Indirect Financial Assistance

Industry: Public and Private Lenders/Small Business

Rural Business Enterprise Grant

Provides technical assistance and funding to nonprofit organizations and federally recognized Indian tribal groups for the development of small businesses in rural areas. The grants may be used for technical assistance for small businesses, land acquisition or development and revolving loan funds.

Assistance: Technical and Financial Assistance

Industry: Small Business

Rural Business Opportunity Grant Program

Funds and technical assistance available in rural areas to improve economic conditions and facilitate growth.

Assistance: Technical and Financial Assistance

Industry: Small Business

Rural Economic Development Loan and Grant Program

Loans and grants available to rural development utility programs. Eligible projects include, but are not limited to start-up costs, incubator projects and feasibility studies.

Assistance: Indirect Financial Assistance

Industry: Utilities/Small Business

Renewable Energy and Energy Efficiency Program

Provides grants up to 25% of a project and loan guarantees up to 50% of a project to farmers and rural small businesses to install renewable energy systems and/or make energy efficient process improvements. Grant applicants must demonstrate financial need and small businesses must meet SBA small business requirements. Farmers must derive 50% of their income from their operation and small businesses must be organized in accordance with 501c (12).

Assistance: Financial Assistance

Industry: Small Business

Value-Added Producer Grants

Program that provides technical assistance, and funds up to 50% of projects to farmers, farmer groups, and farmer cooperatives to engage in feasibility studies, business and marketing plans.

Assistance: Technical and Financial Assistance

Industry: Small Business

University System of New Hampshire, Business Training and Workforce Development

University System of New Hampshire

The Chancellor's office is responsible for running a coordinated system of New Hampshire higher education. The Chancellor's office coordinates the activities of the University of New Hampshire, Keene State College, Plymouth State University, and College for Lifelong Learning. The University System of New Hampshire can provide a resource for training, access to small business development centers, and has programs to assist small businesses throughout New Hampshire. The Small Business Institute, a federally funded businesses development program is available to perform consultation services, develop an effective business plan, identify strengths and weaknesses, and gather competitive intelligence.

Assistance: Technical Assistance, Training, and Referral to Assistance Programs

Industry: Business

Dunlap Center
25 Concord Road
Durham, NH 03824-3545
(603) 862-1800
Stephen Reno, Chancellor
(603) 862-1800
www.usnh.unh.edu

Granite State College

8 Old Suncook Road
Concord, NH 03301
(888) 228-3000 or (603) 228-3000
www.granite.edu

Keene State College

229 Main St.
Keene, NH 03435
(800) KSC-1909
www.keene.edu

Plymouth State University

17 High Street
Plymouth, NH 03264-1595
(800) 842-6900
www.plymouth.edu

University of New Hampshire

Office of the President
Thompson Hall
105 Main Street
Durham, NH 03824
(603) 862-2450
www.unh.edu

New Hampshire Community Technical College System

Provides business training and assistance in various locations throughout New Hampshire. Each institution offers different business development services and customized training; including workshops, professional development programs, one-on-one counseling, computer technology, sample business plans, and other business resources.

Assistance: Technical Assistance, Training, and Referral to Assistance Programs

Industry: Business

26 College Drive
Concord, NH 03301
(603) 271-2722
(603) 271-2725
www.nhctc.edu

NHCTC Campuses/Training Centers

NHCTC–Berlin

2020 Riverside Drive, Berlin, NH 03570
(800) 445-4525 or (603) 752-1113
Fax: (603) 752-6335
Berlin4u@nhctc.edu
www.berlin.nhctc.edu

Training and Business Development Center

John Dyer
(603) 752-1113 x 2081

NHCTC-Claremont

1 College Drive, Claremont NH 03743
(800) 837-0658 (New Hampshire/Vermont)
(603) 542-7744 Fax: (603) 543-1844
Claremont@nhctc.edu
www.claremont.nhctc.edu

Training and Business Development Center

Douglass Allbee
(603) 542-7744 x 2286

NHTI-Concord

31 College Drive, Concord NH 03301-7412
(603) 271-NHTI (6484)
Fax: (603) 271-7734
info@nhti.edu
www.nhti.edu

Training and Business Development Center

Kathleen Moore
(603) 271-0715

NHCTC-Laconia

379 Belmont Road, Laconia, NH 03246
(800) 357-2992 or (603) 524-3207
Fax: (603) 524-8084
craymond@nhctc.edu
www.laconia.nhctc.edu

Training and Business Development Center

Donna Cornelius
(603) 524-3407 x 773

NHCTC-Manchester

1066 Front Street
Manchester, NH 03102-8518
(800) 924-3445 (NH only)
Or (603) 668-6706
Fax: (603) 668-5354
<http://ms.nhctc.edu>

Training and Business Development Center

Jennifer Landon
(603) 668-6706 x 302

NHCTC-Nashua

505 Amherst Street
Nashua, New Hampshire 03063
(603) 882-6923
nashua@nhctc.edu
www.nashua.nhctc.edu

Training and Business Development Center

Dennis Clouthier
(603) 882-6923

NHCTC-Pease

320 Corporate Drive
Portsmouth, NH 03801
(603) 334-6306
Fax: (603) 334-6308
<http://ms.nhctc.edu>

**Training and Business Development Center
Stratham-Pease**

Valerie Mahar, 603-559-1580

NHCTC-Stratham

277 Portsmouth Avenue
Stratham, NH 03885-2297
(800) 522-1194 (NH only)
or (603) 772 -1194
Fax: (603) 772-1198

Additional Locations

NHCTC-Derry

Voc. Ed. Bldg. - Pinkerton Academy
Derry, NH 03038
(603) 432-3962
Fax: (603) 425-2456
<http://ms.nhctc.edu>

NHCTC-Keene Academic Center

310 Marlboro Street
Keene, NH 03431
(603) 357-2142
Fax. (603) 357-0408
<http://www.claremont.nhctc.edu>
Training and Business Development Center
Vicky L. Morton
(603) 357-2142

NHCTC-Littleton-Academic Center

646 Union Street, Suite 300
Littleton, NH 03561
(603) 444-1326
Melanie Collins
mcollins@nhctc.edu
<http://www.berlin.nhctc.edu>

NHCTC-Woodsville Academic Center

9 High Street, Woodsville, NH 03785
Woodsville, NH 03785
(603) 747-2656
Tom Allen
tallen@nhctc.edu
<http://www.berlin.nhctc.edu>

Other Sources of Assistance

Associated Builders and Contractors, Inc.

Provides programs and general information regarding business development, human resources, and government relations for contractors.

Assistance: Technical Assistance and Information

Industry: Contractors

6 Dixon Avenue
Concord, NH 03301
(603) 226-4789
www.abcnhvt.org

Associated General Builders and Contractors of New Hampshire Inc.

Organization for commercial contractors that provides safety training, legal services, lobbying, safety videos and other related services.

Assistance: Technical Assistance, Safety Training and Legal Services

Industry: Contractors

48 Grandview Road
Bow NH, 03304
(603) 225-2701
www.agcnh.org

Granite State Designers and Installers Association

Organization made up of septic designers, installers, maintenance personnel, and other related industries that develop educational programs and services to facilitate proper land use strategies to protect the New Hampshire environment.

Assistance: Technical Assistance and Education

Industry: Septic Designers and Installers, Maintenance

76 South State Street
Concord, NH 03301-2238
(603) 228-0351
(603) 228-2118
www.gsdia.org

North Country Council

Provides community development and regional planning assistance to promote economic opportunity and growth in the North Country, while conserving natural, economic, and cultural resources. Services include information, advocacy, technical assistance, community education, through direct support to the community and its organizations.

Assistance: Community Development and Regional Planning

Industry: Business

107 Glessner Road
Bethlehem, NH 03574
(603) 444-6303
www.nccouncil.org

New Hampshire Works

Provides access and information to economic, employment, training, education, labor market, and social services, and exists as a network for workforce development.

Assistance: Community Development and Regional Planning

Industry: Business

Workforce Opportunity Council, Inc.

64 Old Suncook Road

Concord, NH 03301

(603) 228-9500

(603) 228-8557

www.nhes.state.nh.us / www.nhworks.org

New Hampshire Hospital Association

A non-profit organization made up of membership-based associations representing the Granite State's hospitals and health systems. Provides information and resources, advocacy, education, information and shared services.

Assistance: Information, Advocacy and Education

Industry: Hospitals and Health Systems

125 Airport Road

Concord, NH 03301

Debbie Augustine

(603) 225-0900

(603) 225-4346

Plan NH

Non-profit organization made up of architects, engineers, brokers, bankers, public officials, builders, and other members that contribute to NH's built environment. Initiates statewide discussions on issues that affect the state, its citizens and future generations.

PO Box 949

Center Harbor, NH 03226

(800) 721-7526

www.plannh.com

Assistance: Technical

Industry: Community Planning and Building Development

Safety and Health Council of Northern New England

Works proactively to promote the prevention of injuries, illnesses and economic losses through education, outreach, and training.

163 Manchester Street, Suite D

Concord NH 03301

(800) 834-6472

www.shcnne.org

Assistance: Education, Outreach, and Training

Industry: Business

Office of the National Ombudsman

The national ombudsman works with small businesses to address specific concerns regarding the federal regulatory environment and the implications for small businesses. The Office of the National Ombudsman acts as a liaison between businesses and federal agencies to foster an equitable and fair regulatory environment. Other services include small business advocacy, and investigation of complaints.

Assistance: Technical

Industry: Small Business

www.sba.gov/ombudsman

NH Alliance of Regional Development Corporations

An alliance of economic development organizations designed to support individual needs in specific New Hampshire regions. Members receive a variety of services including: state and federal funding resources as well as a financial network of institutions and independent revolving loan fund programs. All of the services and sources of funding exist to assist businesses with start-up, relocation, renovation, retention, and expansion. Additional services include technical assistance, workforce development, gap financing, real estate acquisition, site development, and business visitation and outreach.

Assistance: Technical

Industry: Small Business

14 Dixon Avenue

Concord, NH 03301

(603) 226-2170

(603) 226-2816

Regional Contacts

Belknap County Economic Development Council (BCEDC)

2 Airport Road

Gilford, NH 03259

(603) 524-3057

www.bcedc.org

Capital Regional Development Council (CRDC)

91 N. State Street

Concord, NH 03302

(603) 228-1872

www.crdc-nh.com

Coos Economic Development (CEDC)

148 Main Street,

Lancaster NH 03584

(603) 788-3900

www.buzgate.org/nh/coos.html

Gateway Industrial Development Corporation (GIDC)

2 Townsend West

Nashua, NH 0363

(603) 883-7030

Grafton County Economic Development Council (GCEDC)

10 North Main Street, Bristol NH 03222

(603) 744-2393

www.graftoncountyedc.org

Monadnock Economic Development Center (MEDC)

39 Central Square, Keene NH 03431

(603) 352-4939

www.monadnock-development.org

Mt. Washington Valley Economic Council (MWVEC)

Business Incubator

PO Box 1066

Conway, NH 03818

(603) 447-6622

info@mwvec.com

Rockingham Economic Development Corporation (REDC)

2 Center Street

Exeter NH 03833-0465

(603) 772-2655

www.redc.com

Seacoast Business Alliance Corporation (SBAC)

PO Box 698

North Hampton, NH 03862

(603) 929-9244

Strafford Economic Development Corp. of NH (SEDC)

100 Main Street Dover, NH 03820

603-749-2211

www.sedcnh.com

Wentworth Economic Development Corporation (WEDCO)

7 Center Street

Wolfeboro NH 03894

(603) 569-4216

www.wedco-nh.org

Western Region Economic Development Corporation (WRDC)

14 Main Street

Newport NH 03773

(603) 863-0715

www.wrdev.com

Additional Economic Development Organizations

Business Enterprise Development Council (BEDCO)

177 Main Street, PO Box 628
Berlin, NH 03570-0628
(603) 753-3319
www.BEDCO.org

Claremont Planning and Development

14 North Main Street
Claremont NH 03743
(603) 542-7008
www.claremontnh.com

Concord Business Development

41 Green Street
Concord, NH 03301
(603) 225-8595
www.onconcord.com

Derry Economic Development Corporation

20 E. Broadway, PO Box 794
Derry, NH 03038
(603) 432-2333
www.derrynh.org

Dover Economic Development Office

288 Central Avenue
Dover, NH 03820
(603) 516-6043
www.ci.dover.nh.us

Farmington Department of Economic Development

356 Main Street
Farmington NH 03835
(603) 755-2208

Littleton Industrial Development Corporation

PO Box 105
Littleton NH 03561
(603) 444-6561
www.LittletonAreaChamber.com

Londonderry Office of Planning and Economic Development

50 Nashua Road, Suite 100
Londonderry NH 03053
(603) 432-1100 x 134
www.Londonderry.org

Manchester Economic Development Office

1 City Hall Plaza
Manchester NH 03101
(603) 624-6505
www.cimanchester.nh.us

Pease Development Authority

360 Corporate Drive
Portsmouth NH 03801
(603) 433-6088
www.peasedev.org

Portsmouth Economic Development Division

1 Junkins Avenue
Portsmouth NH 03801
(603) 431-2000
www.cityofportsmouth.com

Rochester Industrial Authority

31 Wakefield Street, City Hall, 2nd Floor
Rochester, NH 03867
(603) 335-1338
www.rochesternh.org

Somersworth Planning and Economic Development

1 Government Way, Somersworth NH 03878
(603) 692-9517
www.somersworth.org

Business Development/Business Incubators

Amoskeag Business Incubator (ABI)

The ABI provides affordable space for small to medium start-up businesses at below market rates. The program encourages economic development by providing technical assistance and low cost office space, and is a partnership between Southern New Hampshire University and the city of Manchester.

Assistance: Technical Assistance and Low-Cost Office Space

Industry: Small and Medium Sized Businesses Business

33 S. Commercial Street

Manchester, NH 03108

Julie Gustafson, Manager

(603) 629-5911

Dartmouth Entrepreneurial Network

Offers a wide range of services to the Dartmouth community including strategic advice, mentoring, networking opportunities, and infrastructure and office space.

Dartmouth College

Assistance: Technical Assistance and Low-Cost Office Space

Industry: Small Business

1 Rope Ferry Road, Rooms 101, 102

Hanover, NH 03755

Gregg Fairbrothers

(603) 646-0290

(603) 646-0295

Monadnock Business Ventures (Peterborough)

Offers low cost rental space and free business counseling for start-up companies.

Assistance: Technical Assistance, Low-Cost Office Space, and Business Counseling

Industry: Small Business

375 Jaffrey Road

Peterborough, NH 03458

(603) 924-1600

www.mbvinc.com

Pease International Tradeport

Serves as a location for business development and expansion. Offering over 3,000 acres of land the tradeport features an airport, and is adjacent to a major source of transportation.

Assistance: Technical Assistance

Industry: Business

360 Corporate Drive

Portsmouth, NH 03801

(603) 433-6088

(603) 427-0433

www.peasedev.org